

## **Summer Internship Placements 2017**

XLRI – Xavier School of Management, set a new record this year after it completed its Summer Internship Placement Process (SIP) of 2017 in just two days. The batch of 2017-19 consisting of 364 students has achieved 100% placement with the median and average stipend increasing by over 20%, with a highest stipend of 5 lakhs for two months.

The SIP internship recruitment process saw participation of 90+ companies offering roles across domains including consulting, finance, sales and marketing, operations, business development (BM), human resources (HR) and industrial relations (IR).

This year multiple new companies were added to the recruiters' list, not to mention the traditional recruiters hired a large number of students as well. The top recruiters this year include BCG, PWC, Coca-Cola and HCCB, Mondelez, HUL, ITC, P&G, TAS, RB, RPG, Microsoft, Uber, GSK CH, and ABG among others.

This year, the participation of Technology firms like Uber has seen an increase. There was a significant increase in operations roles with firms like Reckitt Benckiser and Colgate-Palmolive opening their Operations roles for students.

The performance in Finance sector this year has been exceptionally good with many regular recruiters opening up multiple roles. Many offers were made by Kotak Wealth Management, Mondelez Corp Fin, Avendus capital, GoldmanSachs, JPMC Markets among others.

XLRI strives to nurture the social spirit in its students. Parivartan - the Social Sector Internship Program of XLRI was instituted in 2014, with the objective to provide relevant avenues for students looking to gain exposure by working on social projects. Multiple students were

recruited by firms such as Marico Foundation, Teach For India, Tata Trust, Dr. Reddy's Foundation, and E-Vidyaloka through Parivartan.

### Few Figures

#### Sector-Wise Participation:

AUTO	2.00%
BFSI	13.00%
CONGLOMERATES	16.00%
CONSULTING	11.00%
FMCG	27.00%
MEDIA	4.00%
PHARMA	4.00%
TECHNOLOGY	20.00%
TELECOM	3.00%

#### Role Wise Participation for Business Management:

CONSULTING	11%
FIN	20%
GENMAN	17%
OPERATIONS	17%
SALES & MKTING	25%
TECH/IT	10%